



Green Lands Blue Waters

Virtual Fence (VF)

2024





Virtual Fence (VF)

Virtual Fencing 101

This presentation was developed as an educational resource for NRCS staff and other technical service providers.

You will learn about:

- Virtual fence technical basics (how it works)
- Virtual fence effectiveness
- Opportunities and challenges
- Vendors in the US
- Costs
- Considerations for grazing plans
- NRCS financial support



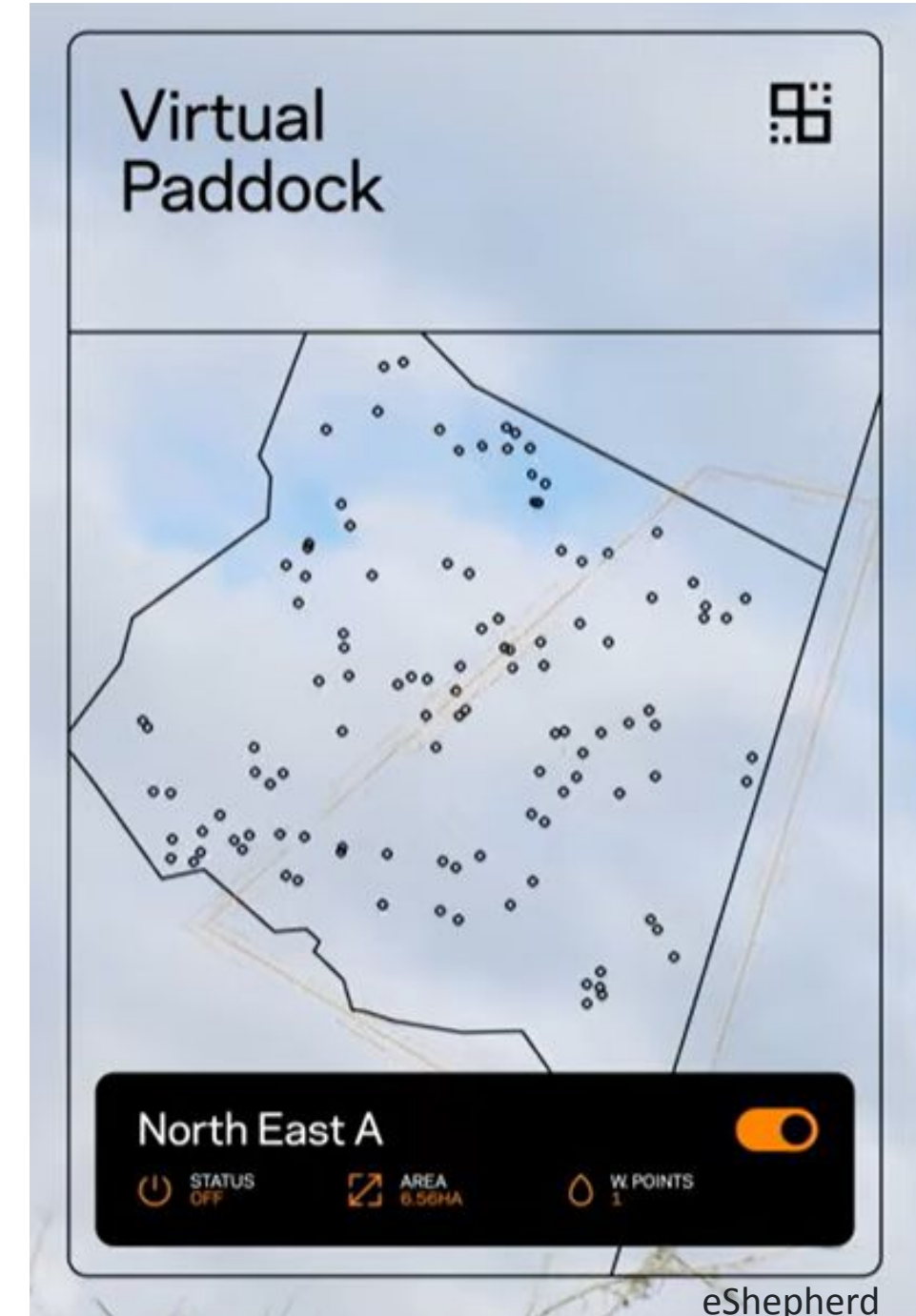
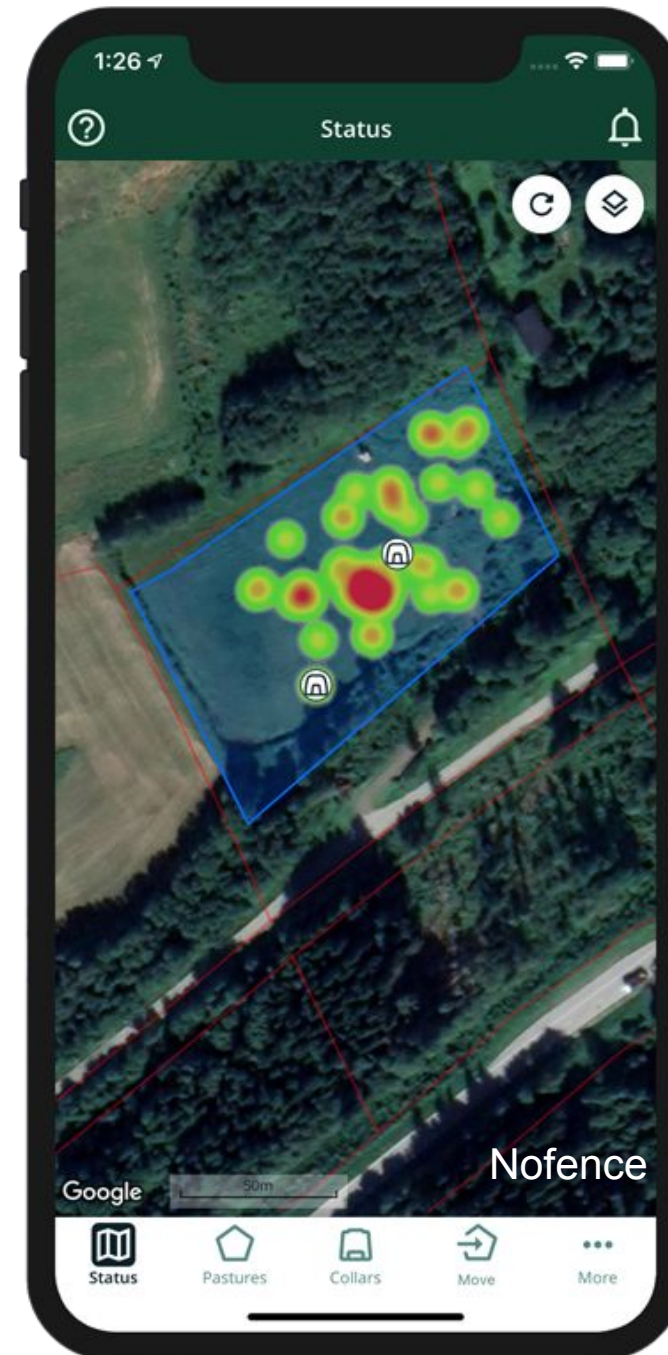
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VF is a new technology that contains ruminant livestock with boundaries created on a farmer's phone

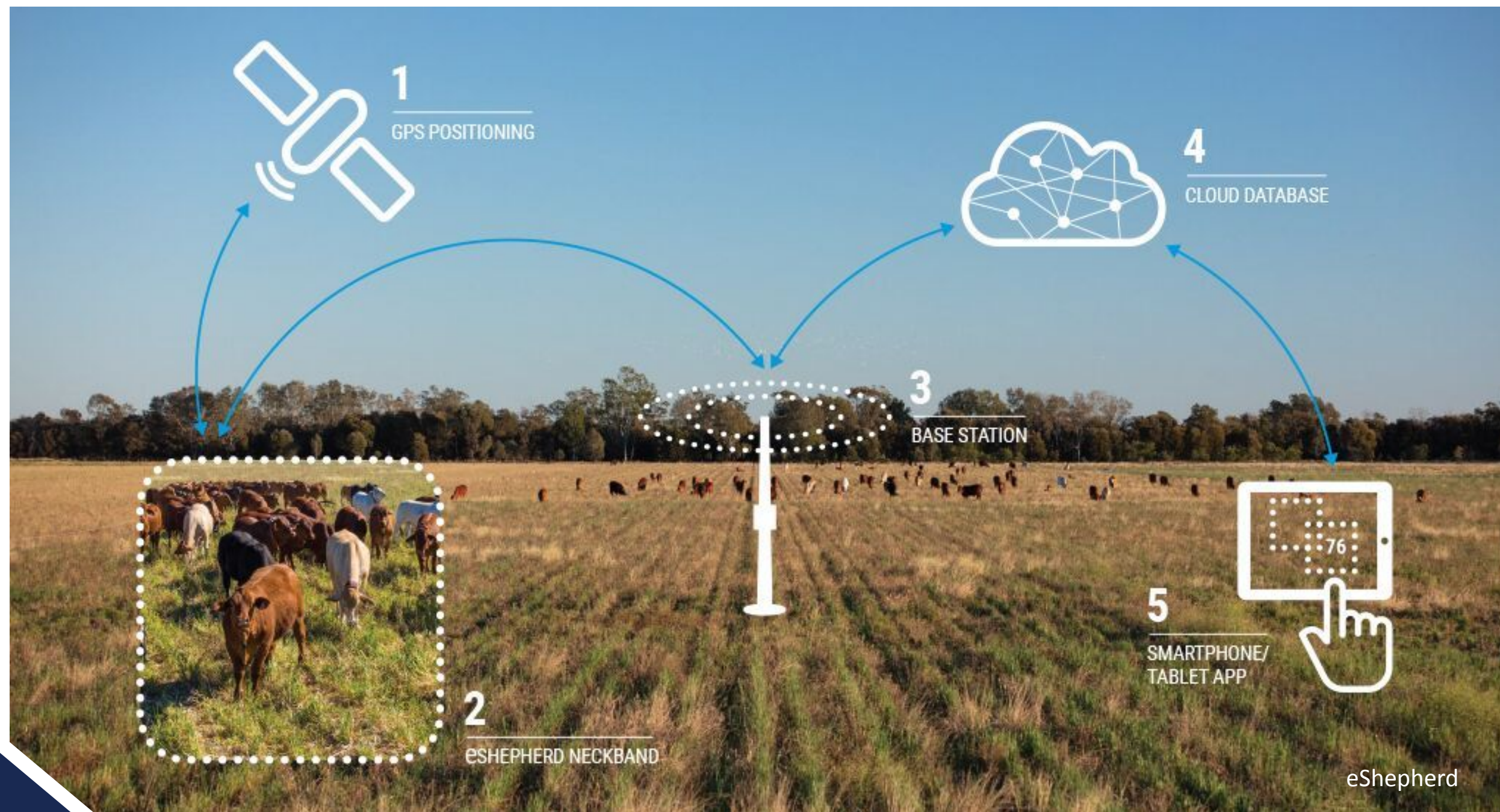


- Reduces the need for physical fence, specifically interior cross fencing
- Reduces fence maintenance and building labor
- Not intended to replace all physical fence; perimeter fence is still necessary in most cases

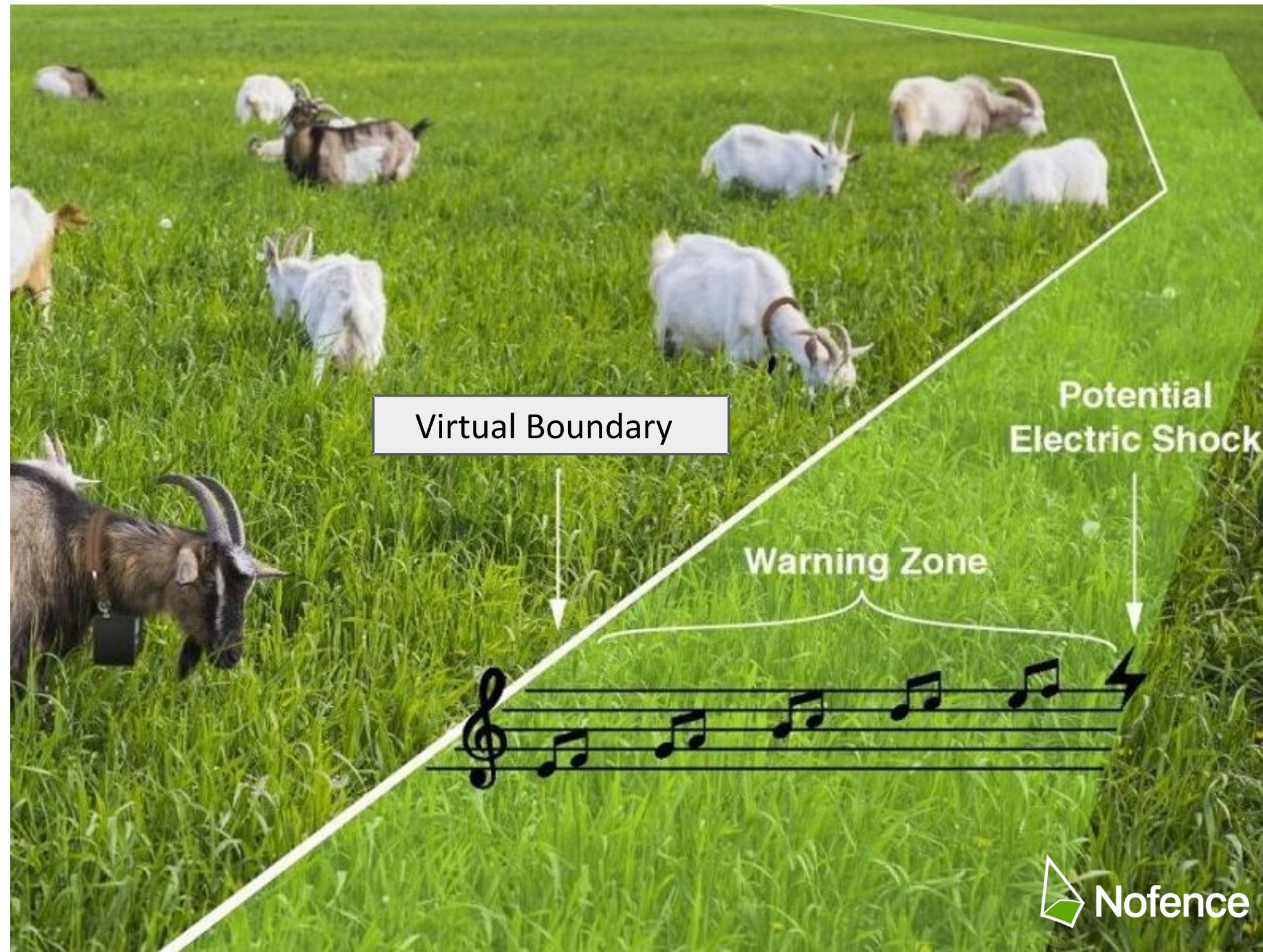
Livestock managers create and adjust virtual boundaries with a digital map user-interface, like Google Maps, that are communicated to GPS collars worn by the livestock



The collars communicate through the use of base stations and/or cellular networks

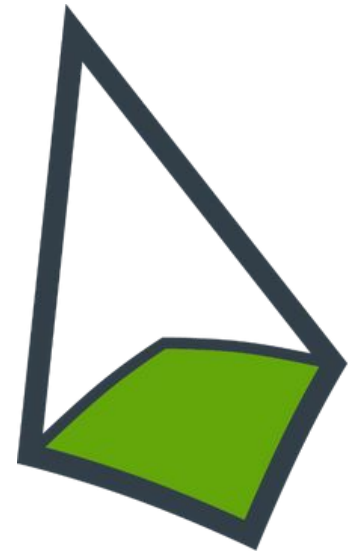


As livestock approach VF boundary, collars produce audio cues followed by mild electrical stimulus to contain livestock in designated area





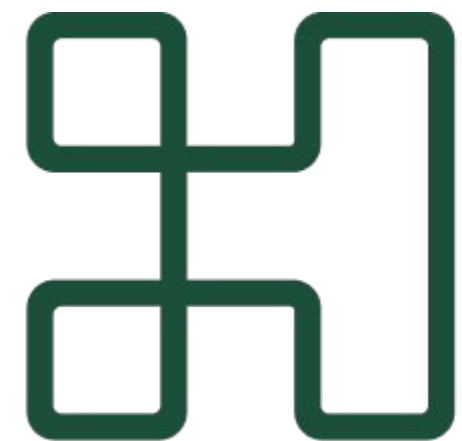
Virtual Fence vendors in the US



Nofence



VENCE



Halter®

VF collar examples by vendor



Credit: University of California Cooperative Extension

Collar Maintenance

Maintenance requires running animals through a chute to:

- Swap out batteries several times per year
 - With some systems, this can be done without taking the collar off
 - Some systems require the collar to be removed and then refit
- Restart collars that may be having issues
- Tighten or loosen collars
- Clean off debris and manure
- Apply grease to electrical connection points

All systems require batteries

Some are rechargeable, some are not



Example:

Nofence uses rechargeable batteries with chargers -

- Cattle battery holds a charge for 6 - 12 months
- Sheep/goat battery holds a charge for 3 weeks - 2 months

Like dog fencing, but...

- Cheaper per unit
- Batteries hold longer charge
 - 10 hours for dog collars vs months for livestock collars
- Robust design and fit for livestock
- Electrical pulse delivered through chains



Halo

Base stations operate off of solar power

- Some systems require a base station, others do not
- Base stations cost \$5,000 - \$12,000
- The station must be placed in an area with cell signal
- The station becomes mobile when installed on a trailer
- Collars connect via the base station
- Base stations have a radius of 10-12 miles
- Large ranches may require multiple base stations



www.farmprogress.com/technology/bring-precision-ag-to-the-ranch

Effectiveness

- Audio cues are automated, predictable and avoidable so animals quickly learn to respond to the audio cue alone
- If an animals escapes -
 - it will want to return to the herd based on herd mentality
 - VF acts as a one-way fence and allows animals to re-enter without consequence
- Researched extensively; no negative impact on animal welfare when compared to physical fence¹

¹<https://doi.org/10.1016/j.animal.2022.100614>

Benefits to the Farmer

- Create fences instantaneously, even with difficult terrain
- Decrease labor requirements
- Manage and move livestock from your mobile device
- No more searching for your animals in big pastures - use GPS to locate
- Track livestock in real-time & monitor well-being
 - Receive real time notifications of pulses & escapes
 - Identify sick animals quickly
 - Increase quality of life
 - Monitor animals anytime, from anywhere



Benefits to the Land

- Provide grazing benefits in hard to reach/hard to fence areas
- No harm to wildlife
- Makes multiple moves per day feasible = soil health
- Aids in the adoption of regenerative grazing!

In the future, new tech will be incorporated into collars to:

- Maximize forage utilization
- Sense soil moisture and soil carbon
- Measure animal health metrics (temperature, estrus, calving, etc)

Challenges

- Upfront cost of implementation
- Base station installation
- Fitting collars on livestock
- Areas with poor cellular signal
- Relies on functional technology
- More frequent animal handling for collar maintenance



agproud.com/articles/57553-virtual-fencing-when-to-make-the-switch

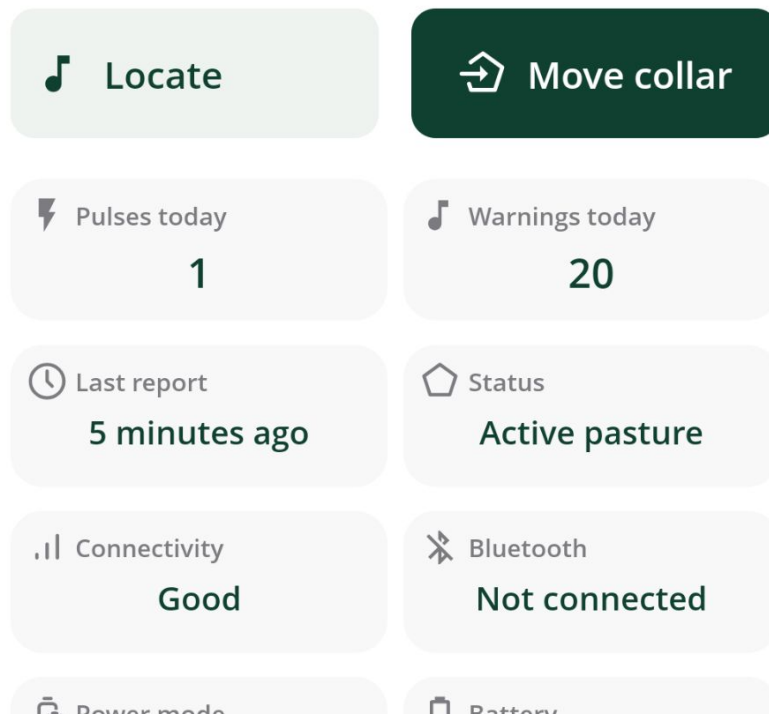
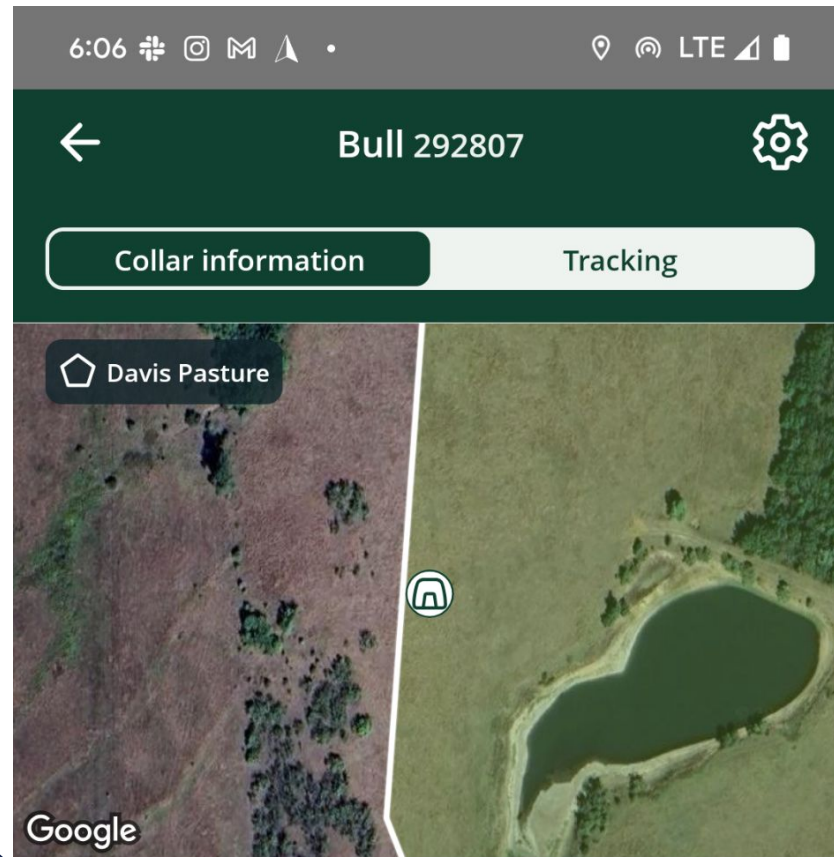
Predator Control

- VF does not provide protection from predators
- Recommend pairing VF with physical fence when herds are most vulnerable (i.e., during calving, lambing and/or kidding)
- In the case of predation, producers have found that livestock are able to more freely run because they are not impeded by physical fence
- Farmer will receive escape alerts and track whereabouts via GPS



Farmer Experience

- Brandon Schlautman - 2023-2024 pilot program
 - 2023 - 20x 550lb calves with Nofence collars in NE.
 - Cow-calf herd/bull in KS 2023-2024



Farmer Experience

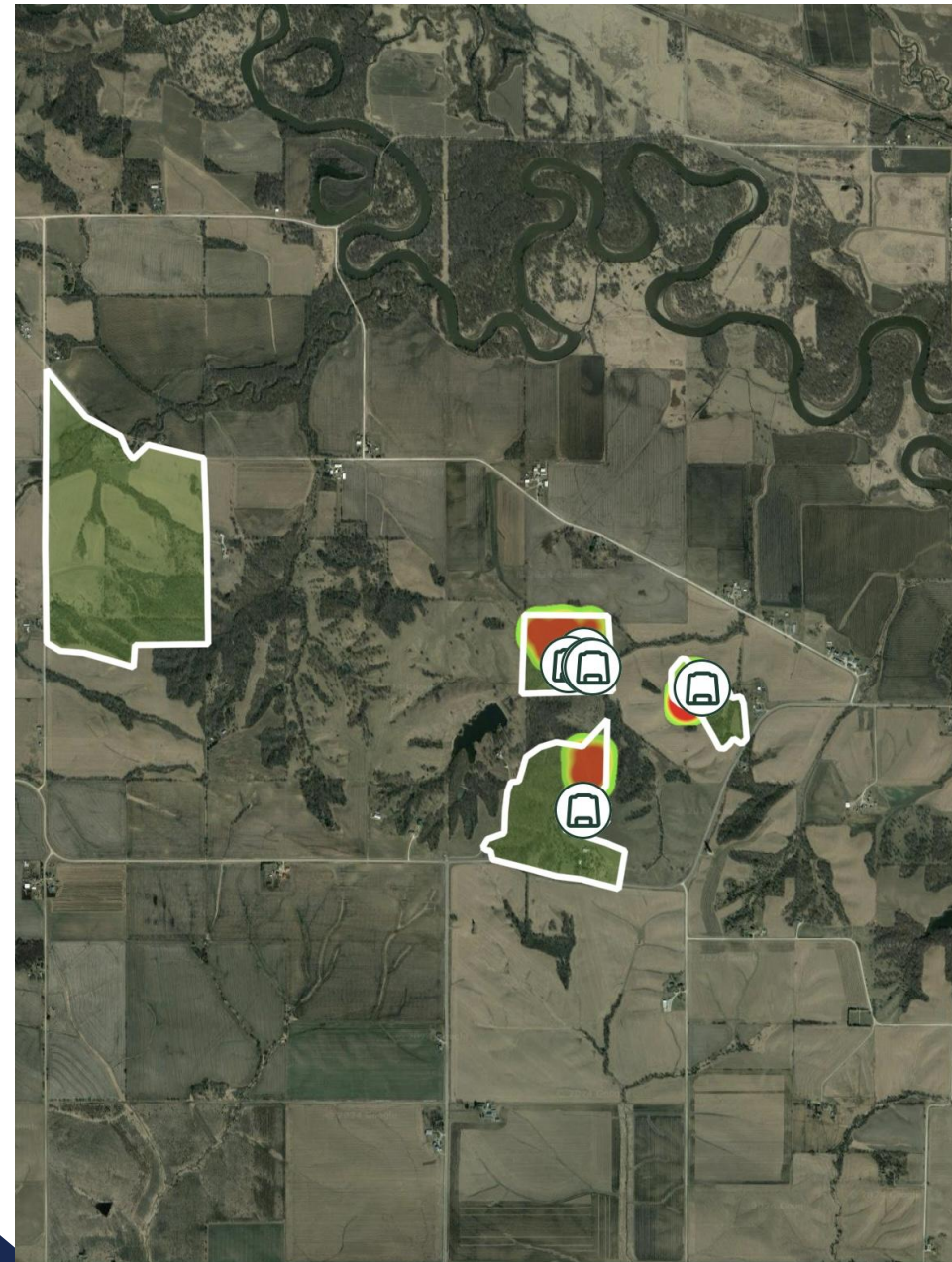
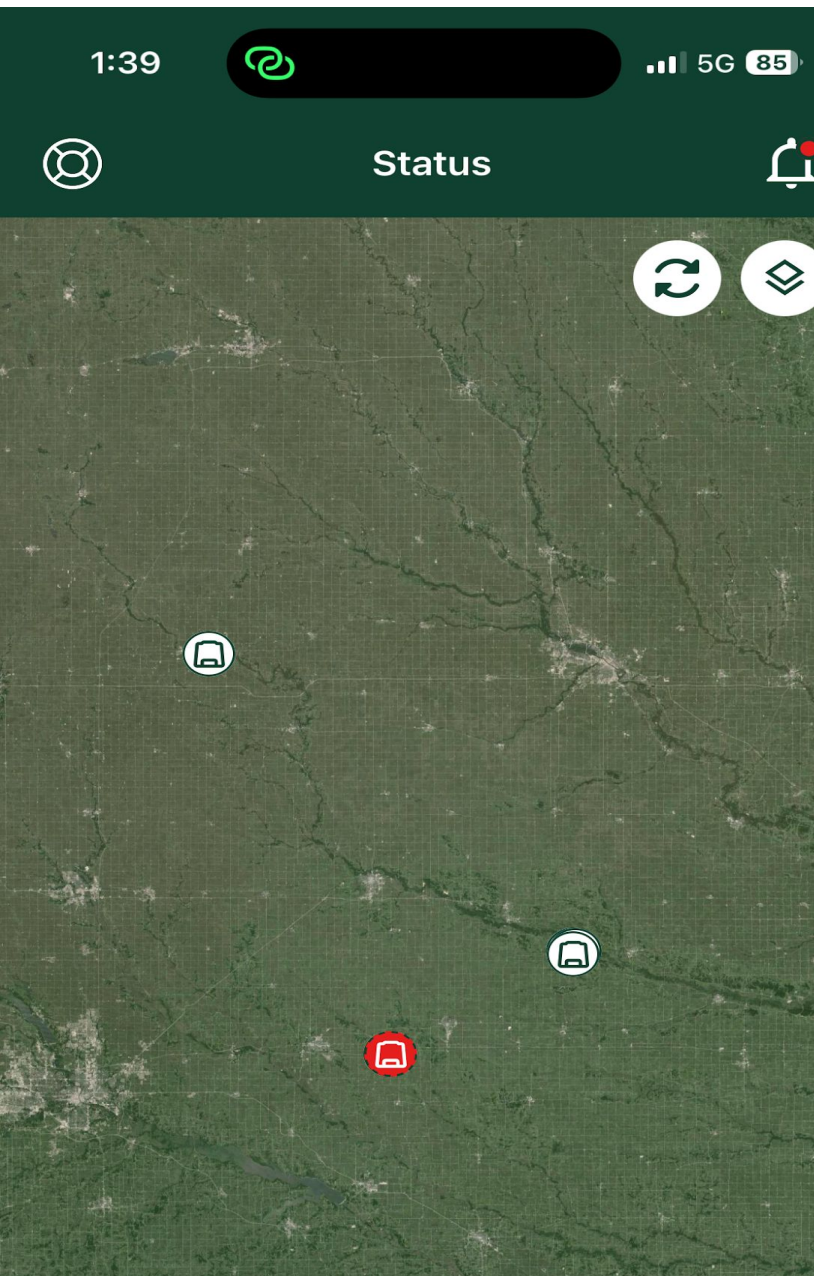
- Sorting cattle remotely. Fall 2023 stalk grazing experience.
- Separated 20 cows with nofence collars from 200 cows after fence broke.



Farmer Experience

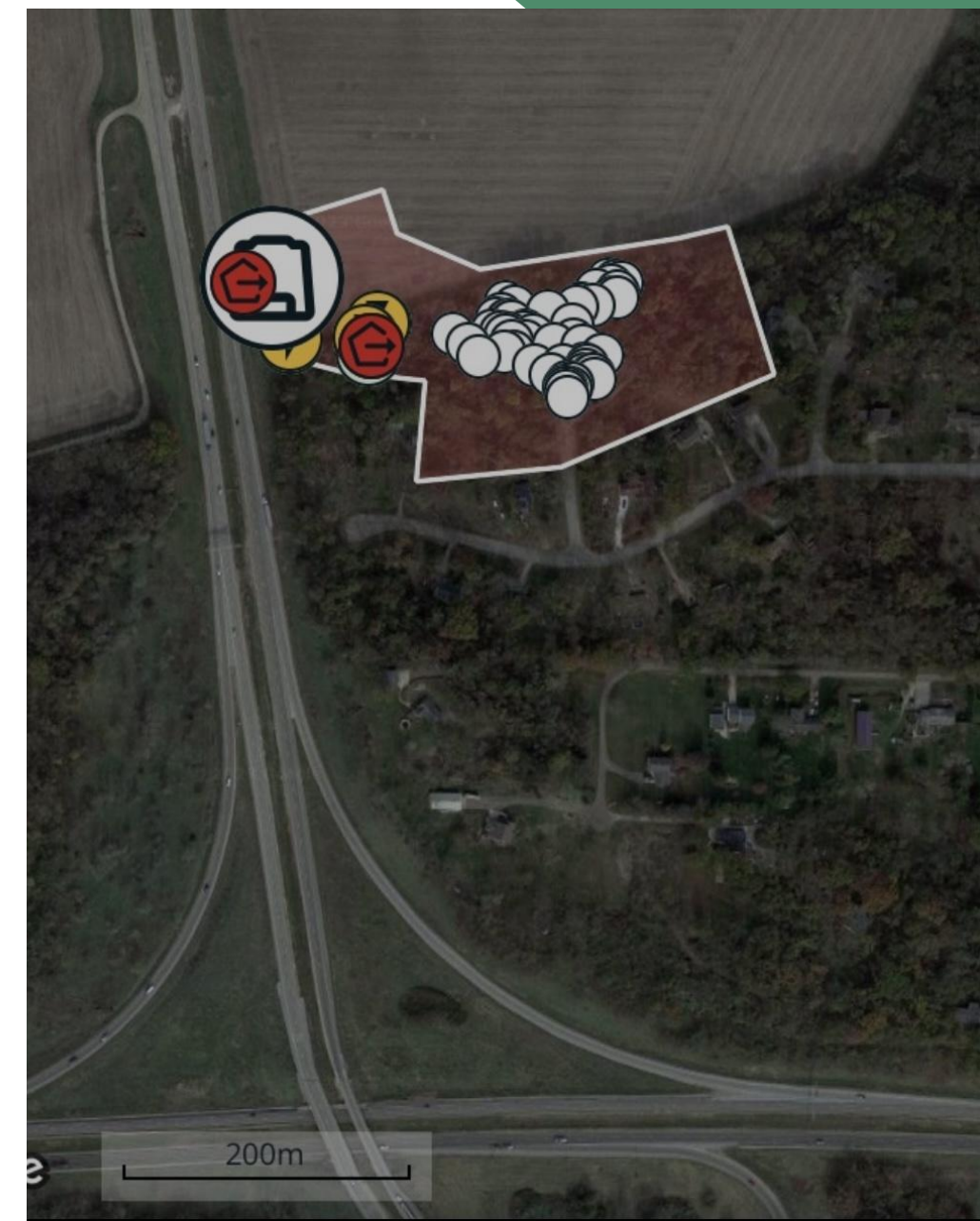
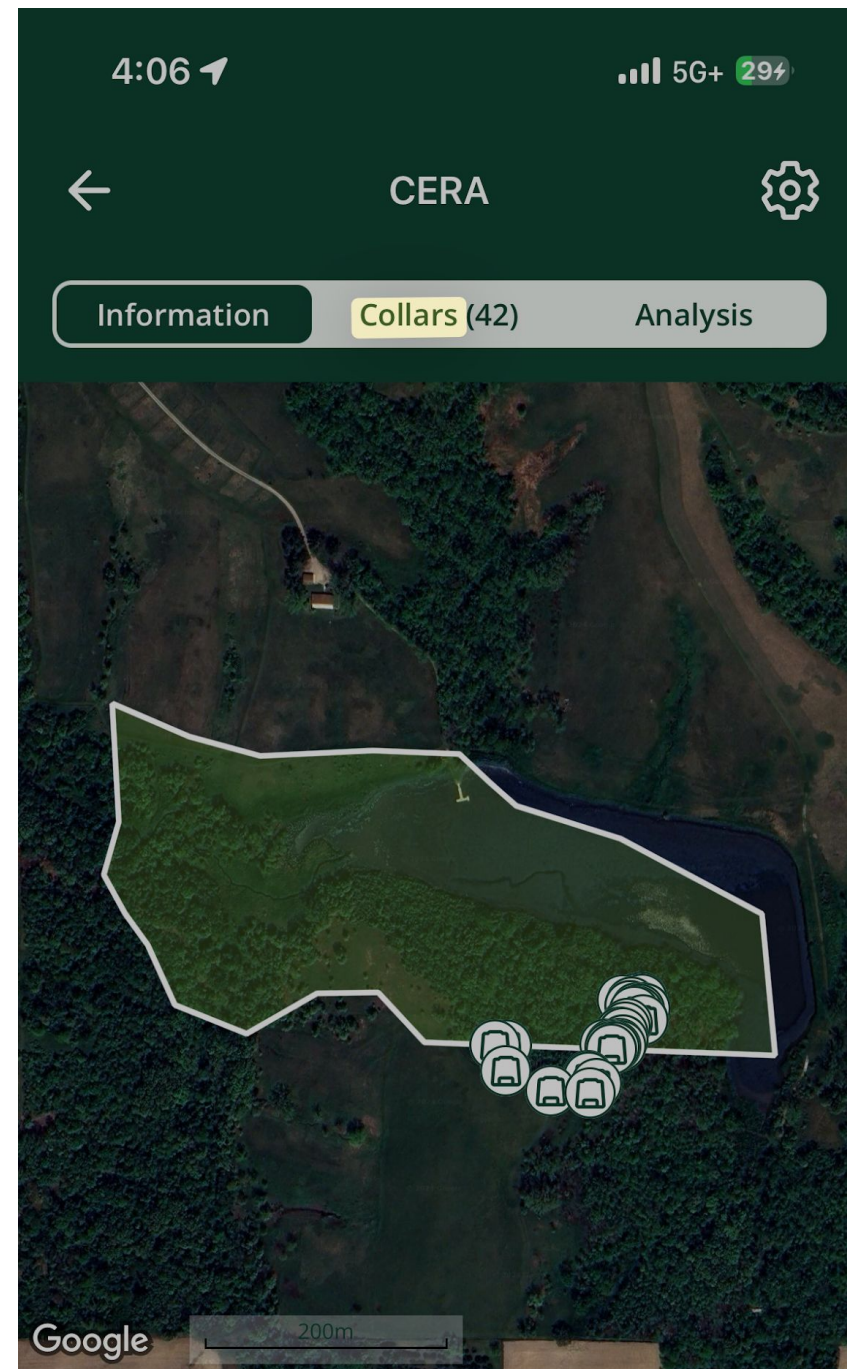
- Adam Ledvina-
 - Iowa Kiko Goats
 - Blue Collar Goatscaping

- 1000+ goats on jobs across Iowa/Midwest



Farmer Experience

- Keeping a watchful eye from afar.



- From anywhere in the world with internet access



Considerations for Incorporating VF into NRCS grazing plans

Develop a Grazing Management Plan (528) and identify management strategies to address resource concerns:

- To protect or manage sensitive areas within grazing units,
- To improve livestock distribution to meet soil and place resource concerns,
- Wildlife and other conservation concerns,
- Remove constraints and increases management flexibility



Credit: Wendy Johnson

Considerations for NRCS grazing plans

- Exclusion zones created in virtual paddocks to protect sensitive areas
- Allows for selective access to watering points; can frequently move access points
- Incorporate into agroforestry systems without the need for copious amounts of physical fence



Credit: Wendy Johnson

Other Considerations for Implementing VF



Credit: Dave Hanson

- GPS accuracy varies, but boundaries can be set as close as 15-20 feet from the area you need to manage
- VF may be used for internal fence, but does not replace perimeter fencing
- Provides opportunity to integrate livestock into whole farm management plans
- Trees and slopes may interfere with GPS
- Livestock location data can be used in conjunction with other field monitoring to ensure grazing plan objectives are met

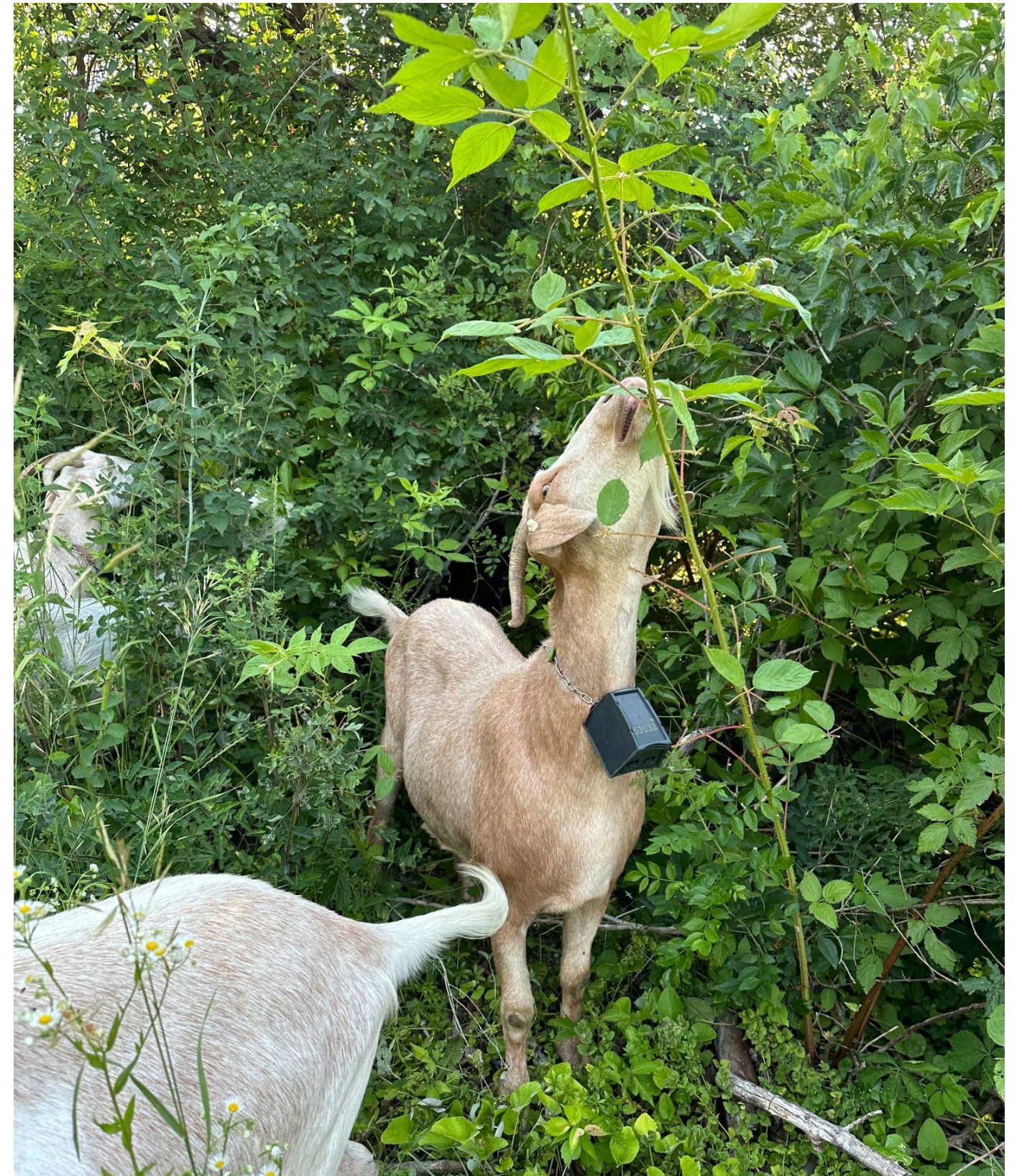
Field Applications

- Rotational grazing
- Weed control
- Cover crop grazing on row crop acres
- CRP grazing
- Grassed waterways and ditches
- Woodlands, silvopasture
- Public land grazing
- River corridors and floodplains
- Reduce fuel loads for wildfire mitigation
- Post-fire grazing
- Solar grazing
- Bale grazing



Where does it make the most sense?

- Targeted goat grazing
- Woods, hills, prairies, CRP, floodplains
- Cover crop grazing
- Multiple moves per day
- Large areas of unfenced grasslands



Cost comparison

	Vence	Nofence	eShepherd	Halter
Collar cost	\$40/year cattle	\$329 cattle \$229 sheep/goat	\$250 cattle	\$60/year cattle
Leased or purchased	leased	purchased	purchased	leased
Base Station required	yes	no	optional	yes
Base Station cost	\$9,999	N/A	\$6,000	\$6,000
Requires cell reception	at base station location	everywhere	at base station location	at base station location
Solar chargers on collars	no	yes	yes	yes
Subscription cost	N/A	\$3.00-\$4.50/collar/month	\$1.50-\$2.00/collar/month	?

*Warranties and customer support vary by company. Pricing current as of June 2024.
Contact company for current pricing.

NRCS opportunities to support VF

NRCS is currently identifying practice standards and payment scenarios to support implementation costs of VF beginning in October 2024.

Current understanding:

- States will be able to assert their own ranking, budgets, caps, as they do for any practice.
- The payments for VF will be per head of livestock, not per acre.

NRCS opportunities to support VF

Producers are encouraged to work with their NRCS representatives to incorporate VF into farm planning.

As we receive further details from our partners on the NRCS National Grazing Lands Technology Acquisition and Development Team, we will update this presentation.

Resources

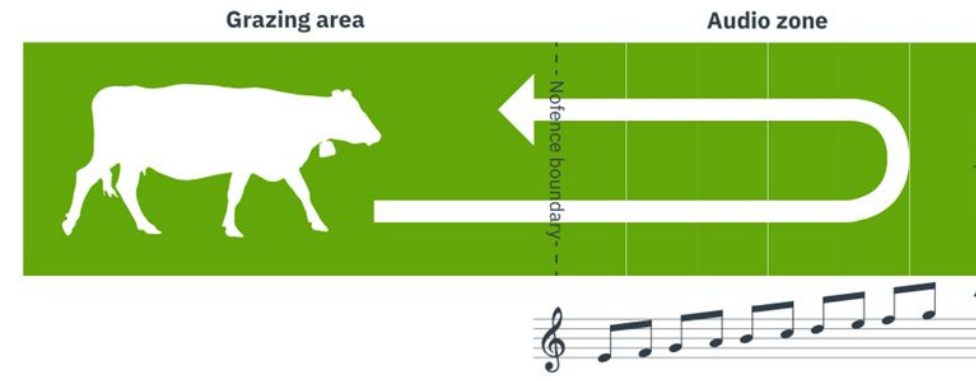
- [Virtual Fencing: Emerging Companies, Functionality and Benefits](#)
- [Virtual Fencing: A Climate Adaptation Strategy](#)
- [Researchers Explore Virtual Fencing as a Conservation Tool](#)
- [Virtual Fencing Technology for Cattle Management in the Pasture Feeding System - A Review](#)
- [2024 Virtual Fencing 101: South Dakota State](#)

Questions for consideration

- How will the timing of financial assistance and the availability of collars be synched?
- What happens if producers can not get the equipment during their contract period? Can a contract be revised to help pay for physical fencing infrastructure instead of VF in the case of low supply?
- What documentation will NRCS require to release payment? A vendor quote?
- Has NRCS considered VF financial assistance support for brush management?
- How will the VF payment scenario fit in the usual structure of payments tied to acres? If it is tied to acres, how will NRCS account for mobility (ex: using VF on many different acres and even acres not owned by the producer)? Will NRCS incorporate or account for mobile grazing?

Virtual Fence 101

Virtual fence (VF) is a precision livestock management tool that creates an enclosure, barrier, or boundary without a physical fence. VF allows real-time automation of grazing management from a smartphone or computer. Livestock are fit with a collar that generates audio warnings and electrical stimuli.



GPS in the collar continuously tracks animal position and checks this against the virtual boundaries set by the producer. As an animal approaches the boundary, a series of audio warnings are delivered. If the animal does not turn away, the collar delivers an electrical pulse.

VF aids in the adoption of regenerative grazing. This technology can be applied in many different management scenarios:

- Rotational grazing
- Weed control
- Cover crop grazing on row crop acres
- CRP grazing
- Grassed waterways and ditches
- Woodlands, silvopasture
- Public land grazing
- River corridors and floodplains
- Reduce fuel loads for wildfire mitigation
- Post-fire grazing
- Solar grazing
- Bale grazing



Cost of VF varies by vendor:

Costs include collars and monthly subscription fees, and base stations, in some cases.

NRCS support of VF:

NRCS is identifying payment scenarios to support implementation costs of VF beginning in October 2024. Producers are encouraged to work with their NRCS representatives to incorporate VF into farm planning.

Vendors in the US include:

Vence™
Nofence™
eShepherd™
Corral Technologies™

- Goliński P, Sobolewska P, Stefańska B, Golińska B. Virtual Fencing Technology for Cattle Management in the Pasture Feeding System—A Review. *Agriculture*. 2023; 13(1):91. <https://doi.org/10.3390/agriculture13010091>
- Figures credit: Nofence. Content credit: GLBW & partners, 2023.



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Thank you to our cohort!

- Adam Ledvina, Iowa Kiko Goats
- Brandon Schlautman, Schlautman Farms
- Tom Manley, Marbleseed
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- Margaret Chamas, Practical Farmers of Iowa
- Tyler Carlson, The Nature Conservancy
- Stephanie Bowers, U of Wisconsin-Madison



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